



**PAWAN**  
Cargo Forwards Pvt Ltd  
WE FORWARD YOUR TRUST





## A Comprehensive Company Profile

Pawan Cargo Forwards Pvt Ltd, located at 518 MKN Road, Alandur, Chennai 600 016, is a logistics enterprise specializing in state-of-the-art air logistics solutions under the name Pawan Cargo Forwards Pvt Ltd. PCFPL has evolved into a comprehensive supply chain management corporation, leveraging a unique advantage – 100% multi-modal transportation. It is renowned for its single-window solutions encompassing all aspects of the entire shipping chain.

### Overview:

Pawan Cargo Forwards Pvt Ltd, which operates under the logo Pawan Cargo Forwards (PCF), was founded in 2000 to meet the growing demand for logistics solutions. Initially based in Chennai, the enterprise has expanded its services to include general transportation, aviation logistics, OEM components, and critical supply chain management.

Leadership Transition: Mr. Sanjay Agarwal, the enterprise's founder and full-time Managing Director, has passed the torch to his daughter, Mrs. Monika Agarwal. The management change signifies continuity and a commitment to upholding the founder's beliefs and standards.

### Strategic Positioning:

PCFPL operates with centre competency in its challenge area, with a workforce of over two hundred people strategically dispensed at diverse websites. The strategic presence of the enterprise guarantees a robust and powerful shipping of logistical offerings, emphasizing willpower to customer pride.



### OBJECTIVE:

#### **Maximize throughout for Logistics activity and productivity**

1. Optimize utilization of available resources & Integration of Inbound & Outbound.
2. Set Logistics activity visible to reduce inventory in air Logistics Chain.
3. Benchmark with Global Practices.
4. Avoid Stock outs.
5. Continuous Improvement through Professionally Managed Team.



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CIN: U63011TN2000PTCO45456

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## MISSION:

We are an entrepreneurial group which keeps one step ahead of market development and supplies innovative logistics solutions to leading economic players.

## VISION:

We always continue innovating and look for excellence to be the best.

## VALUES:

- ⦿ Spirit of belonging and teamwork .
- ⦿ Centre Importance of the Customer.
- ⦿ Commitment & Passion.
- ⦿ Innovation.

## 1. PCFPL

**India's leading air logistics service provider offers an entire range of integrated services for all the elements crucial to the Supply Chain Management functions.**

- A) Services include Air Cargo movements. Services – a) Small Cargo – A boon for non-industrial product manufacturers or private users, PCFPL provides significant pride relief to small cargo senders.
- B) Retail Level – Our services are directed towards cost-effective handling of your parcels, such as sample products, B2C Shipments, etc.
- C) Airport-to-Airport Delivery – Knocking out niggling undesirable expenses, our Airport to Airport delivery services pack a lot of promises.
- D) Time-Bound Delivery – Our round-the-clock services assure prompt, safe and time-bound deliveries.
- E) Special Area Delivery – Going that extra mile, we make special arrangements to deliver goods to areas outside our existing network.
- F) Holiday Delivery – Our customer gets what they want when they want—even on a holiday!
- G) To Pay Facility – We liberate you from paying for the cargo and offer the facility to collect the same from the consignee at delivery time.



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## Critical Goals for Increasing Throughput and Productivity:



### **Improve Resource Utilization and Integration:**

PCFPL is aware of the crucial relevance of maximizing to-be-had assets. The corporation intends to set up a simplified and green supply chain by seamlessly combining inbound and outbound operations. This method boosts essential productivity even by lowering operational redundancies.

### Visibility in Logistics Activity for Inventory Reduction:

Visibility is an essential element of present-day logistics management. PCFPL strives to make logistics activities open and observable at every process stage, intending to decrease excess



**Benchmarking with Global Practices:** PCFPL strives for excellence by looking past local benchmarks. The employer is devoted to measuring its logistics techniques to worldwide standards. PCFPL wants to continue to be at the forefront of innovation and performance by incorporating first-rate practices from a round the arena.

### Airport Transportation and Delivery:

PCFPL Logistics specializes in airport pickup and delivery, imparting trouble-free answers with an assured time agenda in express mode. Air cargo services exhibit the business enterprise's determination to transport and meet essential needs swiftly.



### Visibility in Logistics Activity for Inventory Reduction:

Visibility is an essential element of present-day logistics management. PCFPL strives to make logistics activities open and observable at every process stage, intending to decrease excess

inventory in the air logistics chain. This proactive method reduces prices while maintaining the most advantageous inventory levels.



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## Clientele:

PCFPL is proud of its enormous presence and consumer base, incorporating blue-chip businesses like TCI Express Ltd., Gait Quintets Express Private Limited, DHL Supply Chain India Private Limited, and others. Finally, Pawan Cargo Forwards Ltd. became a logistics industry chief through an aggregate of technology innovation, strategic presence, and a purchaser-focused strategy. The organization's willpower toward excellence and consistent development places it toward lengthy-term success in the risky logistics marketplace.

# CLIENTS THAT TRUST OUR SERVICES



TCI EXPRESS  
LEADER IN EXPRESS



allcargo GATI



DHL



CRITICALOG  
EXPRESS LOGISTICS SOLUTIONS

# TRUSTED BUSINESS PARTNERS



BLUE DART

AIR INDIA

AirAsia

SpiceJet  
*Red. Hot. Spicy.*

Akasa Air  
IT'S YOUR SKY.



IndiGo  
CarGo

vistara  
CARGO

# Types of Services



## Airport to Airport



## On Board Carrier



## Express services

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# Pawan Cargo Success Ladder & Mission



## Mission Statement For Each Year:



**2020**

"To provide uninterrupted, essential cargo services during the COVID-19 pandemic by implementing stringent safety measures and maintaining supply chain reliability. Our mission is to support global recovery by delivering vital goods and maintaining the safety and well-being of our employees



**2021**

"To drive innovation and sustainability in cargo operations during the ongoing recovery phase of the COVID-19 pandemic. Our mission is to enhance operational efficiency, reduce environmental impact, and serve evolving customer needs while maintaining the highest standards of safety and reliability.



**2022**

"To lead the transformation of the cargo industry post-COVID-19 by leveraging technology, global partnerships, and sustainability initiatives. Our mission is to shape the future of logistics, create value for our customers, and contribute to a more resilient and eco-friendly supply chain ecosystem."



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## Benchmarking with Global Practices: PCFPL

PCFPL strives for excellence by looking past local benchmarks. The employer is devoted to measuring its logistics techniques to worldwide standards. PCFPL wants to continue to be at the forefront of innovation and performance by incorporating first-rate practices from around the arena.

## Avoiding stock outs:

Recognizing the negative effect of stockouts on consumer delight and operational productivity, PCFPL prioritizes inventory management. The enterprise uses sturdy forecasting systems to avoid inventory outages and, too often, meet customer needs.



## Services for Air Cargo:

**Airport-to-Airport Delivery:** PCFPL enables quick airport-to-airport delivery, ensuring robust shipment transfer from one website to another.

**Flyer Services:** The agency provides custom-designed flyer offerings to satisfy pressing delivery desires.

PCFPL provides everyday air freight transportation from supplier to user on an airport-to-airport basis, avoiding cooling intervals and ensuring well-timed shipping.

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## **Pawan Cargo Forwards Pvt Ltd: A Pillar of Excellence in Logistics**

In the dynamic landscape of the logistics industry, the heartbeat of any employer lies in its coordination and seamless record flow to clients. Recognizing the vital importance of micro-information in any motion, be it by teach, & air, Pawan Cargo Forwards Pvt. Ltd. (PCFPL) stands out as a stalwart in imparting updated records and meticulous follow-ups, ensuring on-time and secure shipping.

At the core of PCFPL's fulfillment is its dedicated and energetic group of workers, meticulously orchestrating each hobby from material pickup at the vendor's stop to its secure arrival at the detailed destinations. The enterprise's dedication to complete follow-up and coordination extends past recurring logistics responsibilities, encompassing the adept handling of tenacious situations and the supply of robust solutions.

PCFPL's essential purpose as a customer-oriented logistics firm is to offer end-to-end delivery chain operations through innovative thinking and an outstanding point of view. The strategy of the business enterprise is to be an accomplice in its customers' growth journeys, assuring happiness, aid, and mutual achievement in every engagement.

### **Air Cargo Services**

For faster delivery to the end user and to address the criticality PCFPL provides Air cargo services which includes Airport to Airport delivery, Flyer services and normal Air cargo movement from supplier to user on Airport to Airport basis with no cooling period. We are tied up with all the major domestic Airlines in India.

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## PCFPL Logistics Solutions' Key Features:

**End-to-end Supply Chain Activities:** PCFPL offers comprehensive logistics solutions encompassing the complete supply chain spectrum. The employer guarantees a leisurely float from the starting place to the vacation spot, from particular ideas to flawless implementation.

**Customer Satisfaction:** A dedication to purchaser pride is essential to PCFPL's objective. The business enterprise goes above and beyond to recognize, inspire, and foster growth among its customers, resulting in a win-win state of affairs.

**No Compromise on Services:** PCFPL is unwavering in its dedication to supplying terrific services. The agency recognizes the importance of logistics in the fast-paced enterprise environment and makes no compromises in its carrier offerings.

**Data Collection and Analysis:** PCFPL employs modern-day information series and analysis methodologies in this facts-driven age. This permits the business enterprise to make knowledgeable selections, enhance operational efficiency, and create commercially possible value-delivered services.

PCFPL ensures that its logistics solutions are not only efficient but also economically sustainable with the aid of a close watch on cost control and productivity. The organization's approach is to optimize assets to provide the most value to its customers.

Pawan Cargo Forwards Pvt. Ltd. emerges as a reliable logistics companion, combining competence, innovation, and an organization dedicated to purchaser delight. PCFPL stays a forerunner in the Indian logistics commercial enterprise, focusing on end-to-end solutions and being imaginative and prescient for mutual development.

## Pawan Cargo Forwards Pvt Ltd: Quality and Innovation for Logistics Excellence

Pawan Cargo Forwards Pvt. Ltd. (PCFPL) emerges as a light of great consistency and client-centric solutions in the field of logistics, where precision and performance are crucial. PCFPL distinguishes itself with ongoing monitoring, regularized pleasant inspections, and a centred focus on centre competency cognizance through widespread education programs, with an unrelenting determination to assemble and exceed purchaser requirements.

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### Critical Success Factors for PCFPL:

**Quality Consistency:** PCFPL prioritizes quality in its operations, guaranteeing its customers a constant and reliable carrier experience. The corporation's dedication to pleasure is unwavering from the beginning degrees of marketplace studies to the final transport.

**Customer Priority:** The business enterprise takes delight in emphasizing the requirements of its customers. PCFPL ensures comprehensive knowledge of customer needs through one-on-one engagement, promoting a partnership approach where an obligation is shared for seamless logistics answers.

**Core Competency Training:** PCFPL invests in its employees through giant training packages. This ensures that the crew has the abilities and know-how to actualize core competencies, allowing for a logical and practical approach to logistical difficulties.

**Market Research and Development:** To prepare beforehand for enterprise modifications, PCFPL conducts ongoing market studies and improvements. This proactive method permits the organization to stay ahead of trending innovative solutions that meet converts.

PCFPL acknowledges the desire to be up-to-date with conversation generation. The business enterprise has an experienced I.T. crew that guarantees an IT-primarily based graphical user interface, online actual-time apps, and advanced consignment monitoring and tracing for improved operational efficiency.

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## Pawan Cargo Forwards Pvt Ltd: Creating Innovative Logistics Solutions

Pawan Cargo Forwards Pvt Ltd (PCFPL) is a forerunner within the ever-changing logistics marketplace, supplying various services backed by modern generation and clever control techniques.

### Essential Services and Technological Advances:

PCFPL uses a modern Fleet Information System to ensure clean coordination and real-time tracking of people and the system. This approach improves running efficiency and allows for more excellent material motion planning.

**Complaints and Incident Reporting Follow-up:** The organization prioritizes client happiness by adopting a complex reporting system. PCFPL believes in proactively addressing issues, assuring brief resolution, and reaching chronic improvement through powerful grievance follow-up.

**Common Language Environment:** Communication efficiency is crucial in logistics. PCFPL creates a commonplace linguistic environment to promote readability and performance in all components of its operations.

**Lost and Found Application:** To cope with the issue of misplaced objects during transit, PCFPL consists of a powerful Lost and Found Application. This ensures that misplaced goods are diagnosed and retrieved immediately, contributing to customer trust and happiness.

### Outstanding operational performance:

**Personnel and Equipment Planning:** PCFPL places a premium on specific employees and device planning. This technique guarantees that suitable assets are deployed at a precise time, contributing to a more streamlined and effective logistical operation.

**Management that is trained and qualified:** The agency has a control team that is trained and qualified. Their competence guarantees that logistics sports are carried out precisely and according to the best quality and safety standards.

**Material and Equipment Management:** PCFPL recognizes the need for green material and system management. The agency ensures that resources are appropriately used, avoiding waste and maximizing operational efficiency through rigorous planning and implementation.

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### Key traits consist of:

PCFPL's incorporated logistics facilities comply with ISO requirements, ensuring that all activities meet international standards. These contemporary centres are supposed to control operations in a green and powerful way.

**Branch Offices and Associates:** PCFPL has an extensive network, with 27 branch offices and 100 colleagues protecting over 200 critical places throughout the India. This considerable presence guarantees that the company can maintain precise provider standards.

**Office Automation and Communication System:** PCFPL is fully geared up with office automation and contemporary communication systems, taking into consideration smooth coordination and real-time statistics processing.

### Achievements and milestones:

**Self-Developed Accounting Software:** To demonstrate its dedication to innovation and technological boom, PCFPL uses a self-advanced accounting software program.

**Deeper Market Penetration:** Through a sturdy community, the corporation has achieved deeper market penetration in India, providing a ready-to-use platform for logistics operations.

PCFPL has an overall performance appraisal segment that recognizes and rewards high-acting employees with promotions and incentives, establishing an excellent way of life.

**Air Cargo Expertise:** PCFPL focuses on air cargo offerings, which include 0.33-Third party logistics (TPL), supplying green and reliable solutions to match various client necessities.

### Mrs. Monika Agarwal's Point of View:

Mrs Monika Agarwal, Managing Director of Pawan Cargo Forwards Pvt. Ltd., underlines the Indian logistics enterprise's growth potential, noting a projected growth fee of more than 15% every 12 months. She emphasizes the significance of top-notch logistics services and expresses gratitude for Merrill Lynch's support of the business enterprise's natural and inorganic growth targets.



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